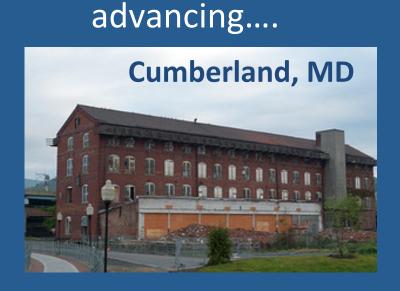
US Arts & Cultural Districts Why? What? How?



Summary of Team Profiles Kingston, NY - May 9, 2015 Many Arts/Cultural Districts started in older industrial and warehouse areas where "disinvestment" was









. . . and some where disinvestment was already well advanced . . .



Cumberland, MD

Asheville, NC

In urban retail corridors whose heyday was eclipsed by shopping malls....



Historic Third Ward - Milwaukee, WI

and whose shoppers had moved to sprawling suburbs



Fountain Square - Indianapolis, IN

Some arts districts have encompassed or partnered with neighborhood groups to redeploy historic houses.



Paducah, KY

Cumberland, MD



...and reclaim corner stores



Cumberland, MD

Milwaukee, WI



And some formed to save great public spaces that could anchor a new heyday....



Cleveland Capitol Theater



Cleveland Uline Arena















Kingston



Kingston









The national Cultural District Clearinghouse describes five basic district types, then notes that most are "hybrids".

http://www.americansforthearts.org/

Three Major Strategies

Arts & Entertainment Districts

Recruiting artists to rehab buildings

 Area revitalization strategy with an arts district as one of the partners . . . and a fourth emerging Strategy

 Proactive revitalization centered on arts enterprize, design manufacturing, and the new "makers market"

Arts & Entertainment District Strategy





Gordon Square Arts District Cleveland, OH Three theaters lead the charge!





\$3.2 million trail links a district that helps Bloomington's nonprofit arts and culture industry:



- Generate \$72,276,722 in annual economic activity
 - •Support 3,430 full-time equivalent jobs
- •Garner \$6,288,000 in local and state government revenues

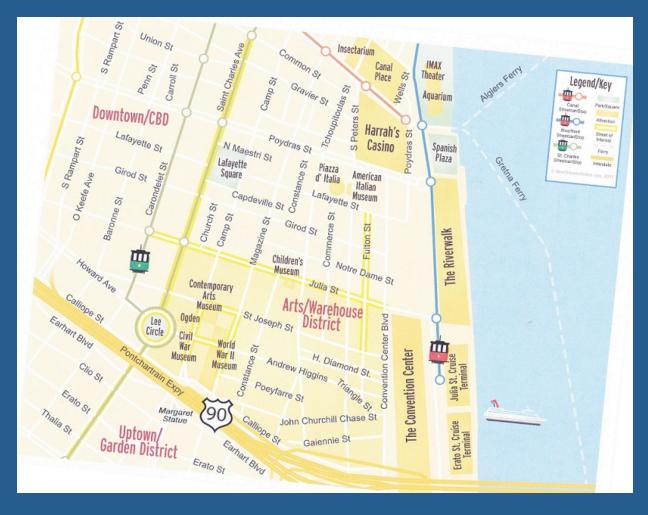




New Orleans Warehouse Arts District



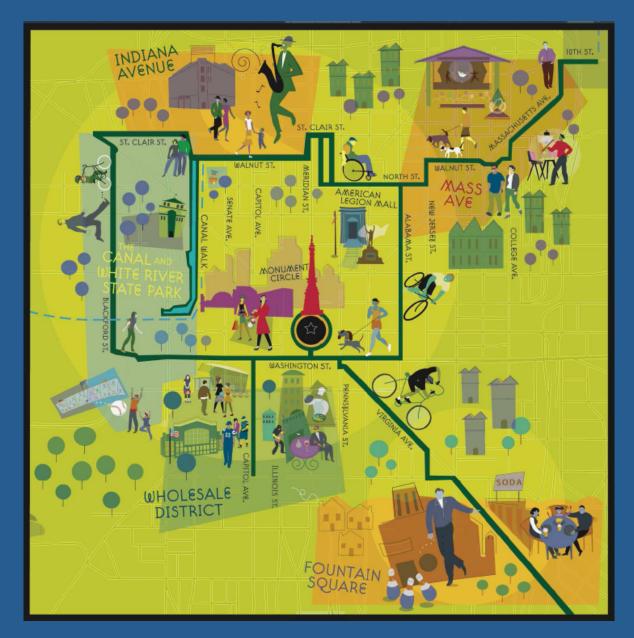




New Orleans Warehouse Arts District

- Four Major Museums
- 25 Galleries
- Part of a larger entertainment sector

Indianapolis Cultural Trail









Artist Recruitment Strategy



Lower Town Arts District - Paducah, KY





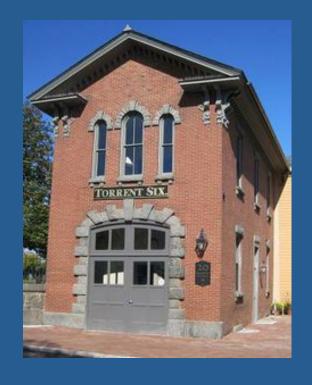




Artist Relocation Program - Paducah, KY

Artist Relocation Program Incentives Cumberland, MD











NPS Canal Heritage Area Visitor Center



Western Maryland Scenic Railroad

> Embassy Theatre 1931 Art Deco Movie House



Revitalization Partners Strategy



Founded 2007
To revitalize "North Little Rock's Downtown"



Established by Argenta Downtown Council - 2010

To help create an environment that

encourages economic development.







7 new restaurants/bars
2 new galleries
12 new businesses

5 new non-profits
4 new entertainment venues
96 new apartment units







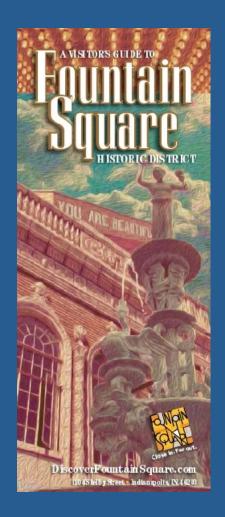
























Fountain Square Cultural District – Indianapolis, IN

























O Simple Ways To Improve Your Property



Make Your Home Look Loved

It Only Counts if You Finish!

Uncovering and keeping original doors,

Interest Adds Up Windows, vents and siding materials can

Be Original

stand out and add value!



Make Sure it Fits Pay attention to scale by using the right size doors, windows and trim.



Classic Fences





Lawns Add Value



Enjoy Your Parch spaces and make them safer.



No Place to Hide



Paint the Town



landscaping makes your house look loved and gives criminals less places to













Warehouse District Raleigh, NC



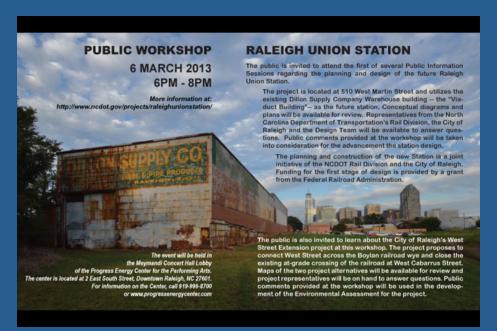






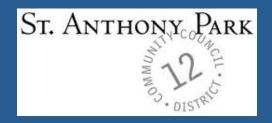
Warehouse District Raleigh, NC





- HQ Raleigh, a 45 business co-working space moved to district in 2013
- Citrix Corp opened a550-employee division headquarters in 2014

CREATIVE ENTERPRISE / MAKERS MARKET STRATEGY



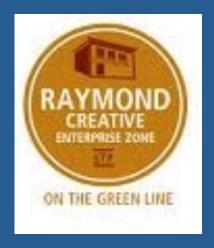








CREATIVE ENTERPRISE / MAKERS MARKET STRATEGY







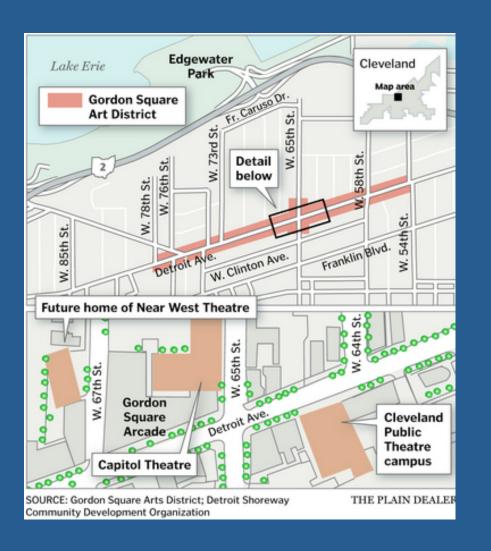




St. Paul MN

HOW?

Gordon Square Arts District Cleveland, OH







• Three theaters form a 501(c)3 with three staff to conduct a \$30 million Capital Campaign – 1/3 is public funding.



- City of Cleveland formed a Special Improvement District.
- Galleries, eateries and retail were attracted to the area.



An artist's rendering of the REI flagship store slated to open at Cleveland's derelict Uline Arena in late 2016.

 Embarking on the next phase....

City approves new master plan for Gordon Square Arts District that seeks to build on its success



A community that has the district to part April 2000 only to improve the printing the printing and a record of the control of

Markey Steeler C.S., The Part Sweet

or December 20, 2014 or \$10,000, support Secretary 20, 2014 or \$10,000

CLEVIEAND, Gián — The city's planning comunication on Priday endorsed a area master plan for the future of the Goodan Signary. Arts District sixed at expanding the neighborhood's recome so a nucleonally acclaimed example of arts-based economic development.

Gordin Square's revinsi has been based on highly coordinated public and private investments in thesier recovplises, streetscapes and public assembles.

The new, 112-page planning document calls for additional streetscape improvements on Detroit Asymus, development of outdoor public gathering sense, better use of

\$1 Million US Economic Development Administration Grant to Argenta Arts Foundation in 2013







Young entrepreneurs build up Steam >>>

< < < and Launch
innovative products.</pre>



Fountain Square Cultural District – Indianapolis, IN



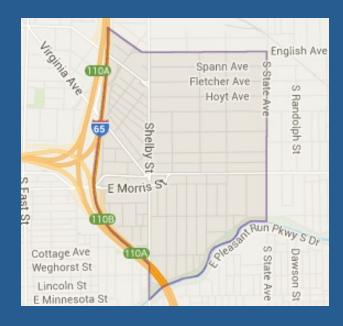








• SEND - a
Community
Development
Organization administrates the
CDBG funds for the
area and leverages
them to raise
additional public
and private \$\$.







Lower Town Arts District Paducah, KY: Population 25,018

Paducah MainStreet Program – 1996 Mainstreet creates Lowertown Arts District & Artist Relocation Program – 2000

PADUCAH MAINSTREET



By 2010:

- 1,000+ net new jobs
- 234+ net new businesses
- 119 building rehabilitations
- 27 new buildings
- Vacancy rate 2000: 70%; today: 14%
- Public investment \$49.7 million
- Private investment \$52.4 million

KEYS TO SUCCESS:

Unique partnership between lending institutions, local government, and artists.

A shared vision that affords value to the presence and ability of artists to lead a revitalization effort.



Cumberland, MD



- 106 miles from Washington, DC
- Population: 20,452
- Area Population: 103,299
- Median Household Income: \$25,142

from the Cumberland, MD Sustainable Economic Development Strategic Plan:

Figure 3. Strategic Directions

Strategic Direction #1: Tourism

Continue to build Cumberland as a center for visitation to and within the region based upon cultural/heritage tourism, outdoor recreation, and special attractions and events.

Strategic Direction #2: Artists

Build on current initiatives to establish Cumberland as a regional arts destination and residential center for artists, linking to a strategy of improving quality of life for residents and attracting visitors to Cumberland.

Strategic Direction #3: Technology

Establish Cumberland and Allegany County as a center of technology-based entrepreneurial activity by attracting "teleworkers" and "telebusinesses" to the City and by increasing the computer skills of residents.

Strategic Direction #4: Restoration

Establish Cumberland as a leader in rehabilitation of the built environment and Allegany County as a leader in restoration of the natural environment.

Strategic Direction #5: Outreach

Initiate an ongoing outreach program to city residents and regional institutions to build citizen support for and institutional involvement in implementation of the Sustainable Economic Development Strategic Plan.

Artist Relocation Program Incentives

To help entice artists and art-businesses to relocate to Allegany County, the City of Cumberland (in cooperation with other local, State and Federal agencies) established a variety of financial incentive programs. Some financial incentives are also available outside the A&E District boundaries, in

Arts & Entertainment District: Rehabilitation Tax Credit Program

A tax credit provided on City real property taxes for properties wholly or partially constructed or renovated for use by a qualifying artist or arts

Arts & Entertainment District: Admissions & Amusement Tax Exemption Program

Enterprises dedicated to visual or performing arts located within the Arts & Entertainment District are exempt from the collection of the State of Maryland's Admissions and Amusement Tax.

Arts & Entertainment District: Income Tax Subtraction Modification Program

Qualifying artists who own or rent residential real property in the county where the Arts & Entertainment District is located, and who conduct business in the District, may be eligible for a Maryland personal income tax subtraction modification to eliminate state and local income tax on their income from the sale, publication, or production within the District.

Provides loans from \$20,000 to \$400,000 to fill the capital gap for new or expanding businesses that seek to create jobs and opportunity

Enterprise Zone Tax Incentives

Incentive programs for qualified businesses located within the designated areas in both A&E Districts: Income tax credits on new employees,

Also in the Cumberland A&E District:

Access to State venture capital fund; special provisions for industrial bonds; one-step permitting process; help with water lines, sewer lines and access roads; help in preparing financial packages; reimbursement of building permit fees and tappage fees for water and sewer; educational and

Lenders Loon Pool

Loans ranging from \$10,000 - \$100,000 are provided at 7% interest for a maximum of 60 months and can be used for expenses such as inventory,

Façade Grant Program

Funded through State of Maryland Community Legacy Funding

Provides One Maryland Project Tax Credits of up to \$5 million and One Maryland Start-up Tax Credits of up to \$500,000 to businesses that initiate major investment projects in Maryland's most economically distressed jurisdictions, including Allegany County.

Federal HUBZone Contracting Program

Part of the Small Business Reauthorization Act of 1997. to encourage economic development in historically underutilized business zones.

Maryland Neighborhood Business Works Program

Financial assistance to small businesses and nonprofit organizations locating or expanding in locally designated neighborhood revitalization areas.

Historic District Tax Credits (Federal, State and Local)

Incentives available for individuals and businesses who purchase property in a designated Historic District include: Maryland Historical Trust Historic Preservation Loan Program, Maryland Historical Trust Capital Grant Program, Maryland Historical Trust Emergency Assistance Program, and the Federal 20% Historic Tax Incentive Program.

City of Cumberland Historic District Tax Incentive Program

For qualified renovations that have been approved by the Historic Preservation Commission, a ten-percent credit can be deducted from the property owner's annual city property taxes.

Special Taxing District Incentive Program

A tax assessment freeze equal to that received by the City of Cumberland's Historic District Tax Incentive Program to be applied to the Special Tax for property owners in the Primary and Secondary Districts of the Downtown Cumberland Special Taxing District.

Allegany County Historic District Tax Incentive Program

A tax assessment freeze equal to that received through the City of Cumberland's program

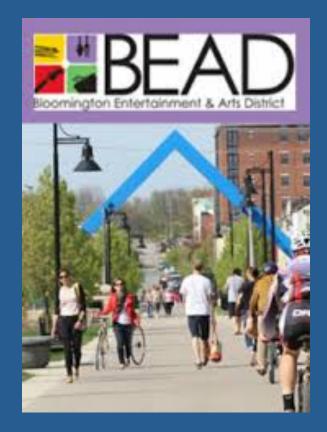
Maryland Sastainable Communities Rehabilitation Tax Credit Program Provides Maryland income tax credits based on a percentage of the qualified capital costs expended in the rehabilitation of a structure.

Cumberland, MD Recruits artists through a range of incentives.



www.alleganyartscouncil.org





- A state-certified cultural district.
- Administered by Bloomington Arts
 Council, a City agency with staff & budget.
- \$ 3.2 million walking/biking trail
- \$ 7.2 million art center.





Kingston Lace Mill Artist Lofts



Center for Creative Education



- \$15 million gift from Marilyn & Gene Glick
- Nine gifts totaling \$5 million
- 36 Gifts of \$20,000 or more
- \$27.5 total private funding
- \$35.5 Federal Transportation Funding



- Partners:
- City of Indianapolis
 Indianapolis Arts Council
 Indianapolis Convention
 & Visitors Bureau
 Indianapolis Downtown
 Seven Historic Districts
 Indianapolis Parks Department
 Indiana Cultural Districts Program
- Communities: Arts, Recreation, Historic Preservation, Business

State & Regional Leadership

H FORMALIZED CULTUR	

	PROGRAM NAME	ESTABLISHED	STATE AUTHORITY
Arkansas	Arts and Cultural Districts	2011	Arkansas Arts Council
Colorado	Creative Districts	2011	Creative Industries Division within the Colorado Office of Economic Development
Indiana	Arts and Cultural Districts	2008	Indiana Arts Commission
Iowa	Cultural and Entertainment Districts	2005	Iowa Department of Cultural Affairs
Kentucky	Cultural Districts	2011	Kentucky Arts Council
Louisiana	Cultural Districts	2007	Department of Culture, Recreation and Tourism
Maryland	Arts and Entertainment Districts	2001	Department of Business and Economic Development: Program Administration, Maryland State Arts Council
Massachusetts	Cultural Districts	2010	Massachusetts Cultural Council
New Mexico	Arts and Cultural Districts	2007	New Mexico Economic Development Department: New Mexico Main Stree Program Administration; New Mexico Arts, District Authorization
Oklahoma	Oklahoma Cultural District Initiative	2013	Oklahoma Arts Council
Rhode Island*	Tax-Free Arts Districts	1998	Rhode Island State Council on the Arts
South Carolina	Statewide Cultural Districts	2014	South Carolina Arts Commission
Texas	Cultural Districts	2005	Texas Commission on the Arts
West Virginia	Certified Arts Community	2005	West Virginia Commission on the Art

Thirteen states have formal "cultural district" programs.

Support includes:

Prepackaged tax incentives

Transportation-funded streetscape improvements

Group-marketing brochures & websites

\$\$ US AGRICULTURE SS PUBLIC ARTS & CULTURAL HERITAGE \$\$ UTILITIES, BANKS, OTHER CORPORATE \$\$ US DOT \$\$ US ECO DEV KOJAVI S INVESTMENTSS \$\$ STATE SS US HUD COBG **Cultural District**

FIRECIDE DUBLIC ENGRICENTENT JAMOJE REALISTIC FOCUS STRONG NONDROCKITS ENABLING LEGISLATION PROFESSIONAL INFRASTRUCTURE EUNDED PROJECTS LEADERSHIP EQUITY **Cultural District**



Niagara Bottling Plant





Town of Ulster's New Sprawl Mall



Thank You!